# YRGCARE FAQ on RFQ\_012\_2023-2024

### RFQ Document and Annexures are posted here

## **YRGCARE**

OR

International Development - RFP for Insurance Coverage - Soliciting proposals for providing annual Personal Accident Insurance Coverage and Annual Group Medical Health Insurance , YRGCARE, India - DevNetJobsIndia.org

FAQ on RFQ for Personal Accident Insurance Cover - Lot 1 & Group Medical Insurance Cover - Lot 2

Location: India

Proposal to reach by: 23:59 Hrs on Monday the 11th March 2024.

### Personal Accident Insurance Cover - Lot 1

| SI Nr. | Queries                                     | YRGCARE Responds                              |
|--------|---|---|
| 1      | What is the Head Count for the last Three   |   |
|        | Years ?                                     | Please refer to second worksheet              |
|        |   | "3Years_Head_Count" added to the              |
|        |   | Annexure_1_List_of_Employees_Lot_1            |
| 2      | Could you provide the claim history for     | Please refer to third worksheet               |
|        | the last three years? - if any, then        | "3Years_Claim_History" added to the           |
|        | please share 1) the nature of claim, 2)     | Annexure_1_List_of_Employees_Lot_1            |
|        | passed amount, 3) year of claim             |   |
| 3      | We are unable to find the coverage          | https://icai.newindia.co.in/NIAICAI/images/pd |
|        | details.                                    | <u>f/TermsandConditionsPA.pdf</u>             |
| 4      | Existing policy copy                        | Please refer to                               |
|        |   | Annexure_4_Policy_Copy_Lot_1                  |
| 5      | Please provide Tender Form                  | There is no specific form. Please cover all   |
|        |   | points raised in our RFP document (pages 3 &  |
|        |   | 4) for each Lot & points common to this       |
|        |   | tender (page 5)                               |
| 6      | Employees data specifying designations      | Sum insured is not linked to CTC. The sum     |
|        | and employee cost to company(CTC)           | insured is identical to all employees.        |
|        | especially if sum insured is linked to CTC. | Employees' designations are irrelevant to the |
|        |   | PA insurance coverage.                        |

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FAQ on RFQ for Personal Accident Insurance Cover - Lot 1 & Group Medical Insurance Cover - Lot 2

Location: India

Proposal to reach by: 23:59 Hrs on Monday the 11th March 2024.

### **Group Medical Insurance Cover - Lot 2**

| SI Nr. | Queries                                     | YRGCARE Responds                               |
|--------|---|--|
| 1      | What is the Reason for Low Dependent        |  |
|        | Participation ?                             | Dependent coverage is accorded by              |
|        |   | employment type.                               |
| 2      | Is there a Dependent Selection policy? If   | See point 1 above.                             |
|        | Yes, Please confirm the Selection Criteria? |  |
| 3      | Please share claim MIS with the Last Three  | Please refer to the new pages added to         |
|        | years claim Analysis Report                 | Annexure 3_Claim MIS_Lot_2                     |
| 4      | Detailed coverages and benefits             | Please refer to page 4 in our RFP              |
| 5      | RFP says 1424 and data is for 1423          | Correct Number is 1423                         |
| 6      | We don't find the room rent for             | Room rent = 1.5% of SI                         |
|        | in-patient/ICU in expiring policy           | ICU charges = 2% of SI                         |
| 7      | We don't find the ambulance charges in      | There is no limit of additional ambulance      |
|        | expiring policy                             | service charges per person!                    |
| 8      | Corporate buffer limit is not specified in  | Corporate buffer = INR 5,00,000/-              |
|        | the expiry policy                           | Limit per family = INR 1,00,000/-              |
| 9      | GMC Policy details                          | Question not clear! Suggest a) re-reading Page |
|        |   | 4 of RFP and b) Document referred to in point  |
|        |   | 10 below.                                      |
| 10     | Current on-going policy copy with terms     | Please refer to                                |
|        | and conditions annexures                    | Annexure_4_Policy_Copy_Lot_2 and the new       |
|        |   | pages added.                                   |
| 11     | Employee & dependents Data, including       | Please refer to Column "G"in                   |
|        | sum insured                                 | Annexure_1_Employees_List_Lot2                 |

### Global questions on the tender / award process:

Will the award of contracts for the two lots be issued to only one successful bidder? Not necessarily. Award will be based on the merit of the offer for the respective lot.

Will the award of contracts for the two lots be issued simultaneously?

This is very unlikely. The reason being the Group Medical Claim Insurance contract will begin only on 20th May 2024. Therefore the contract for the same will be issued in the coming weeks following the evaluation of different proposals received.